

**बिड दस्तावेज़ / Bid Document**

बिड विवरण / Bid Details	
बिड बंद होने की तारीख/समय / Bid End Date/Time	23-07-2025 15:00:00
बिड खुलने की तारीख/समय / Bid Opening Date/Time	23-07-2025 15:30:00
बिड पेशकश वैधता (बंद होने की तारीख से) / Bid Offer Validity (From End Date)	180 (Days)
मंत्रालय/राज्य का नाम / Ministry/State Name	Ministry Of Labour And Employment
विभाग का नाम / Department Name	Na
संगठन का नाम / Organisation Name	Employees State Insurance Corporation (esic)
कार्यालय का नाम / Office Name	Esic Hospital Bibvewadi, Pune
कुल मात्रा / Total Quantity	1
वस्तु श्रेणी / Item Category	ENT (Ear nose throat) Workstation (Q3)
बिडर का न्यूनतम औसत वार्षिक टर्नओवर (3 वर्षों का) / Minimum Average Annual Turnover of the bidder (For 3 Years)	24 Lakh (s)
मूल उपकरण निर्माता का औसत टर्नओवर (गत 3 वर्षों का) / OEM Average Turnover (Last 3 Years)	192 Lakh (s)
उन्हीं/समान सेवा के लिए अपेक्षित विगत अनुभव के वर्ष / Years of Past Experience Required for same/similar service	3 Year (s)
एमएसएमई के लिए अनुभव के वर्षों और टर्नओवर से छूट प्रदान की गई है / MSE Exemption for Years of Experience and Turnover	No
स्टार्टअप के लिए अनुभव के वर्षों और टर्नओवर से छूट प्रदान की गई है / Startup Exemption for Years of Experience and Turnover	No
विक्रेता से मांगे गए दस्तावेज़ / Document required from seller	Experience Criteria, Bidder Turnover, Certificate (Requested in ATC), OEM Authorization Certificate, OEM Annual Turnover, Additional Doc 1 (Requested in ATC), Compliance of BoQ specification and supporting document *In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer

बिड विवरण/Bid Details	
क्या आप निविदाकारों द्वारा अपलोड किए गए दस्तावेजों को निविदा में भाग लेने वाले सभी निविदाकारों को दिखाना चाहते हैं? संदर्भ मेनू है/Do you want to show documents uploaded by bidders to all bidders participated in bid?	No
बिड लगाने की समय-सीमा बढ़ाने के लिए आवश्यक न्यूनतम सहभागी विक्रेताओं की संख्या। / Minimum number of bids required to disable automatic bid extension	1
दिनों की संख्या, जिनके लिए बिड लगाने की समय-सीमा बढ़ाई जाएगी। / Number of days for which Bid would be auto-extended	7
बिड से रिवर्स नीलामी सक्रिय किया/Bid to RA enabled	Yes
रिवर्स नीलामी योग्यता नियम/RA Qualification Rule	50% Lowest Priced Technically Qualified Bidders
व्यापक रखरखाव शुल्क आवश्यक / Comprehensive Maintenance Charges Required	Yes
बिड का प्रकार/Type of Bid	Two Packet Bid
तकनीकी मूल्यांकन के दौरान तकनीकी स्पष्टीकरण हेतु अनुमत समय /Time allowed for Technical Clarifications during technical evaluation	2 Days
निरीक्षण आवश्यक (सूचीबद्ध निरीक्षण प्राधिकरण /जेम के साथ पूर्व पंजीकृत एजेंसियों द्वारा)/Inspection Required (By Empanelled Inspection Authority / Agencies pre-registered with GeM)	No
अनुमानित बिड मूल्य /Estimated Bid Value	4800000
मूल्यांकन पद्धति/Evaluation Method	Total value wise evaluation
मध्यस्थता खंड/Arbitration Clause	No
सुलह खंड/Mediation Clause	No

#### ईएमडी विवरण/EMD Detail

एडवाइजरी बैंक/Advisory Bank	State Bank of India
ईएमडी राशि/EMD Amount	96000

#### ईपीबीजी विवरण /ePBG Detail

एडवाइजरी बैंक/Advisory Bank	State Bank of India
ईपीबीजी प्रतिशत (%) /ePBG Percentage(%)	5.00

ईपीबीजी की आवश्यक अवधि (माह) /Duration of ePBG required (Months).

62

(a). जेम की शर्तों के अनुसार ईएमडी छूट के इच्छुक बिडर को संबंधित केटेगरी के लिए बिड के साथ वैध समर्थित दस्तावेज प्रस्तुत करने है। एमएसई केटेगरी के अंतर्गत केवल वस्तुओं के लिए विनिर्माता तथा सेवाओं के लिए सेवा प्रदाता ईएमडी से छूट के पात्र हैं। व्यापारियों को इस नीति के दायरे से बाहर रखा गया है।/EMD EXEMPTION: The bidder seeking EMD exemption, must submit the valid supporting document for the relevant category as per GeM GTC with the bid. Under MSE category, only manufacturers for goods and Service Providers for Services are eligible for exemption from EMD. Traders are excluded from the purview of this Policy.

(b). ईएमडी और संपादन जमानत राशि, जहां यह लागू होती है, लाभार्थी के पक्ष में होनी चाहिए। / EMD & Performance security should be in favour of Beneficiary, wherever it is applicable.

**लाभार्थी /Beneficiary :**

Medical Superintendent

Esic Hospital Bibvewadi, Pune, 411037, Employees State Insurance Corporation (ESIC), Ministry of Labour and Employment

(Esi Fund Account No. 1)

**विभाजन/Splitting**

बोली विभाजन लागू नहीं किया गया/ Bid splitting not applied.

**एमआईआई खरीद वरीयता/MII Purchase Preference**

एमआईआई खरीद वरीयता/MII Purchase Preference

No

**एमआईआई के लिए सक्षम प्राधिकारी का विवरण:/Details of the Competent Authority for MII**

सक्षम प्राधिकारी का नाम/Name of Competent Authority	Dr. Abhimanyu Panda
सक्षम प्राधिकारी का पदनाम/Designation of Competent Authority	Medical Superintendent
सक्षम प्राधिकारी का कार्यालय/विभाग/प्रभाग/Office / Department / Division of Competent Authority	MS Office
सीए अनुमोदन संख्या/CA Approval Number	Note#167
सक्षम प्राधिकारी अनुमोदन तिथि/Competent Authority Approval Date	21-05-2025

सक्षम प्राधिकारी द्वारा प्रदान की गई स्वीकृति का संक्षिप्त विवरण/Brief Description of the Approval Granted by Competent Authority

As per the ESIC Circular No. U-16/30/12/2012/PC Bapunagar(Guj)/35/135687 dated 22.04.2025, and the GTE Circular issued vide Office Memorandum No. F.4/1/2023-PPD (Pt.) dated 17.02.2025 by the Ministry of Finance, Department of Expenditure, Procurement Policy Division, the aforementioned item is listed at Sr. No. 53 of the annexure under the subject: "Relaxation under Rule 161(iv) of GFR 2017 for issuance of Global Tender Enquiry (GTE) for procurement of Medical Devices." Accordingly, since the ENT Workstation falls under the exempted category, it is proposed to draft the GeM bid with the necessary Global Tender Enquiry (GTE) provision and "Make in India" exemption, in line with the applicable guidelines. In view of the above, approval is solicited.

Competent Authority Approval for not opting Make In India Preference : [View Document](#)

#### एमएसई खरीद वरीयता/MSE Purchase Preference

एमएसई खरीद वरीयता/MSE Purchase Preference	Yes
-------------------------------------------	-----

1. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
2. Experience Criteria: In respect of the filter applied for experience criteria, the Bidder or its OEM of the product offered in the bid {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU for number of Financial years as indicated above in the bid document before the bid opening date. Copies of relevant contracts and delivery acceptance certificates like CRAC to be submitted along with bid in support of having supplied some quantity during each of the Financial year. In case of bunch bids, the category of primary product having highest value should meet this criterion.
3. OEM Turn Over Criteria: The minimum average annual financial turnover of the OEM of the offered product during the last three years, ending on 31st March of the previous financial year, should be as indicated in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the OEM is less than 3 year old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.
4. Purchase preference will be given to MSEs having valid Udyam Registration and whose credentials are validated online through Udyam Registration portal as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail themselves of the Purchase preference, the bidder must be the manufacturer / OEM of the offered product on GeM. Traders are excluded from the purview of Public Procurement Policy for Micro and Small Enterprises and hence resellers offering products manufactured by some other OEM are not eligible for any purchase preference. In respect of bid for Services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered product or service and Buyer will decide eligibility for purchase preference based on documentary evidence submitted, while evaluating the bid. If L-1 is not an MSE and MSE Seller (s) has / have quoted price within L-1+ 15% (Selected by Buyer) of margin of purchase preference /price band defined in relevant policy, such MSE Seller shall be given opportunity to match L-1 price and contract will be awarded for 25% (selected by Buyer) percentage of total quantity. The buyers are advised to refer the OM No. F.1/4/2021-PPD dated 18.05.2023 [OM No.1 4 2021 PPD dated 18.05.2023](#) for compliance of Concurrent application of Public Procurement Policy for Micro and Small Enterprises Order, 2012 and Public Procurement (Preference to Make in India) Order, 2017. Benefits of MSE will be allowed only if seller is validated on-line in GeM profile as well as validated and approved by Buyer after evaluation of documents submitted.

5. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

6. Reverse Auction would be conducted amongst first 50% of the technically qualified bidders arranged in the order of prices from lowest to highest. Number of sellers eligible for participating in RA would be rounded off to next higher integer value if number of technically qualified bidders is odd (e.g. if 7 bids are technically qualified, then RA will be conducted amongst L-1 to L-4). In case number of technically qualified bidders are 2 or 3, RA will be between all without any elimination. If Buyer has chosen to split the bid amongst N sellers, then minimum N sellers would be taken to RA round. In case Primary products of only one OEM are left in contention for participation in RA based on lowest 50% bidders qualifying for RA, the number of sellers qualifying for RA would be increased to get at least products of one more OEM (directly participated or through its reseller) if available. Further, if bid(s) of any seller(s) eligible for MSE preference is / are coming within price band of 15% of Non MSE L-1 or if bid of any seller(s) eligible for Make in India preference is / are coming within price band of 20% of non MII L-1, then such MSE / Make in India seller shall also be allowed to participate in the RA process.

### ENT (Ear Nose Throat) Workstation ( 1 pieces )

#### तकनीकी विशिष्टियाँ /Technical Specifications

\* जेम केटेगरी विशिष्टि के अनुसार / As per GeM Category Specification

विवरण/Specification	विशिष्टि का नाम /Specification Name	बिड के लिए आवश्यक अनुमत मूल्य /Bid Requirement (Allowed Values)
Main Unit Configuration	<b>Storage Drawers Provided</b>	2, 3, 4, Not provided
	<b>Number of drawers with UV sterilisation</b>	1, 2, Not provided
	<b>Provision of of Pull Out writing desk</b>	Stainless Steel 202, Stainless Steel 304, Not provided
	<b>Autoclavable Instrument trays PROVIDED</b>	Stainless Steel 202, Stainless Steel 304
	<b>Tray for USED Instruments</b>	Melanine Tray, Stainless Steel 304, Not provided
	<b>Warranty for the Work Station excluding Accessories such as Camera System, Microscope and CAUTERY System etc (If any other accessories not included with unit these shall be excluded) in years</b>	5
Endoscope Storage in Main Unit	<b>Storage facility for rigid endoscope (Heated) , Autoclavable and removable provided in the unit</b>	2, 3, 4
	<b>Storage for rigid used endoscope Autoclavable and removable provided with unit</b>	1, 2, 3

विवरण/Specification	विशिष्टि का नाम /Specification Name	बिड के लिए आवश्यक अनुमत मूल्य /Bid Requirement (Allowed Values)
	<b>Storage for Flexible FNL scope, Autoclavable and removable provided with unit</b>	1, 2, 3
Compressed air system in main unit	<b>Maximum Range of Compressed air system</b>	0.1 bar to 2.5 bar, 0.1 bar to 4 bar
	<b>Material of medication reservoir</b>	Stainless steel, Glass
Suction system in main unit	<b>Maximum Capacity of inbuilt suction motor in (Litre/Min)</b>	40, 50, 60
	<b>Additional suction system for spit bowl/rinsing funnel</b>	Yes, No
	<b>Availability of automatic ON/OFF for suction when the handle is lifted</b>	Yes, No
Light Source & Headlamp in Main Unit	<b>Number of Light source with separate universal outlet</b>	1, 2
	<b>Availability of Leather up-holstered Headlamp with adjustable spot</b>	Fiberoptic Type, Automatic ON/OFF, Battery Type
Additional parameters	<b>Gallery/ Upper shelf for keeping Devices Provided</b>	Yes, No
	<b>Dispenser for cotton and Tongue Holding paper provided</b>	Yes, No
	<b>Mirror Heater Block for 50 or more mirrors provided</b>	Yes, No
	<b>SS Tongue Depressor Holder Provided</b>	Yes, No
	<b>SS Ear Speculum Holder Provided</b>	Yes, No
	<b>Storage Cabinet with drawers attached to the main unit Provided</b>	Yes, No
	<b>Automatic liquid container discharge system</b>	Yes, No
	<b>X ray viewer with on-off switch</b>	Yes, No
	<b>Facility for acoustic analysis / recording of voice signal (multi dimensional voice profile software) , archiving &amp; recording device &amp; taking report</b>	Yes, No

विवरण/Specification	विशिष्टि का नाम /Specification Name	बिड के लिए आवश्यक अनुमत मूल्य /Bid Requirement (Allowed Values)
	<b>Otoscope</b>	Provided with fiberoptic illumination with all size ear speculum including seigel's pneumatic speculum, 3.5 volt halogen bulb with 5 spare bulbs, heavy duty handles with charger and chargeable battery along with a spare battery, Not provided
	<b>Facility of Stroboscopy , integrated with the unit</b>	Yes, No
Cautery System	<b>Cautey sytem Provided with ENT Work Station</b>	Yes, No
	<b>Details of Cautery System Provided</b>	80 to 100 W Mono and Bipolar cautery system with set of Reusable cables & probes/forceps for ENT Procedures, Not provided
	<b>Make of Cautery System Provided</b>	Arbe, Micromed, Karlstorz, Berchtold Martin, Not provided, Others
	<b>Warranty for cautery if provided with work station in years</b>	5, NA if not provided
Microscope System	<b>Microscope Syatem Provided with ENT Work station</b>	Yes, No
	<b>Details of Microscopic System Provided with ENT Work Station</b>	Binocular ENT Microscope with 12.5 X Zoom Focal 250mm with fine focussing with inbuilt LED Light source, Not Provided
	<b>Magnification Changer Range for Microscope System</b>	3 Step, 5 step, NA if Microscope Not Provided
	<b>Integrated Green Filter for Microscope system</b>	Yes, No, NA if Microscope not Provided
	<b>Eyepiece for spectacle wearers provided with microscope system</b>	Yes, No, NA if Microscope not Provided
	<b>Mounting type in case of Microscope</b>	Unit Mounted, Floor mountable, Wall/ Ceiling Mountable, NA if not Provided
	<b>Adjustible Handle for Microscope</b>	Yes, NA if Microscope Not provided
	<b>Beam Splitter with camera head adapter for Microscope</b>	Yes, NA if Microscope Not Provided
	<b>Make of Microscope System Provided</b>	Leica, Karlkaps, Richardwolf, Karlzeiss, Labomed, Others, NA (if microscope is not provided)
	<b>Warranty For Microscope if provided with work station in years</b>	5, NA if nort provided
ENDOSCOPY CAMERA SYSTEM and MONITOR	<b>Camera System Provided</b>	Single Chip, 3 Chip, Camera System Not provided
	<b>Type of Chip</b>	CCD/CMOS, NA if camera system not provided

विवरण/Specification	विशिष्टि का नाम /Specification Name	बिड के लिए आवश्यक अनुमत मूल्य /Bid Requirement (Allowed Values)
	<b>Resolution</b>	SD, HD Camera with DVI/HDMI O/P, NA if camera system not provided
	<b>HD Monitor Medical Grade</b>	19 inch, 21 inch, 24 inch, NA if camera system not provided
	<b>Mounting of Monitor</b>	Unit Mounted, Desk TOP Mounted, NA if camera system not provided
	<b>Make of Camera System Provided</b>	Canon, ILO, Karlstorz, Richardwolf, Olympus, Styker, Others, NA (if camera system is not provided)
	<b>Warranty for Camera System if provided with work Station in years</b>	5
PATIENT EXAMINATION CHAIR	<b>Patient Chair Provided with Work Station</b>	Yes, No
	<b>Type of Patient Chair</b>	Motorized only, NA if not provided
	<b>ENT Patient Examination Chair must have lifting mechanism and height adjustment</b>	Yes, NA if not provided
	<b>Backrest adjustable and can be made to incline 10 degree forward to vertical position and backward completely to a horizontal position and can be rolled back</b>	Yes, NA if not provided
	<b>Synchronized motion of Back rest and leg rest</b>	Yes, No, NA if not provided
Doctors chair	<b>Doctor Chair Provided with work station</b>	Yes, No
	<b>Doctor's Chair/ Stool should have back rest and Wide base, 360 deg rotataion, should have rolling casters with brakes for easy movement</b>	Yes, NA if Doctors chair not provided
ENT ENDOSCOPES	<b>ENT Endoscopes Provided with Work Station</b>	Yes, No
	<b>Nasal Endoscope, Wide View, Diameter 4 mm, Working Length 175-180 mm, Autoclavable provided</b>	0°, 30°, 70°, NA if endoscope not provided
	<b>Rigid Nasal Endoscope</b>	0°, 30°, NA if endoscope not provided
	<b>EAR Endoscope</b>	0°, 30°, NA if endoscope not provided
	<b>Rigid ear telescope, Wide view, Size 3 mm diameter, 6 cm length, Autoclavable provided</b>	0°, 30°, NA if endoscope not provided



विवरण/Specification	विशिष्टि का नाम /Specification Name	बिड के लिए आवश्यक अनुमत मूल्य /Bid Requirement (Allowed Values)
	<b>Laryngoscope, Wide View, Diameter 8 mm, Working Length 190 mm, Autoclavable provided</b>	70°, 90°, 3, NA if laryngoscope not provided
	<b>Laryngoscope, Wide View, Diameter 11 mm, Working Length 190 mm, Autoclavable provided</b>	70°, 90°, NA if laryngoscope not provided
	<b>Flexible Laryngoscope</b>	Outer diameter 3.4 to 3.8 mm, length 300-340 mm, Fiber optic light cable 2.5 mm diameter, NA if laryngoscope not provided
	<b>Warranty for Endoscope if provided with work station in years</b>	5
Power supply	<b>Power Back Up Provided</b>	Online UPS System, 2 KVA, Not Provided
	<b>Back up time</b>	15 Minutes, NA if Back up not provided
	<b>Number of Fibro-optic light cable</b>	1, 2, Not provided

व्यापक रखरखाव / Comprehensive Maintenance	
Warranty of required product	5 Year
Comprehensive Maintenance Duration (Post Warranty)	5 Year

\*Warranty displayed under the AMC/CMC Details section will supersede the warranty displayed under the catalog specification

#### Additional Specification Parameters - ENT (Ear Nose Throat) Workstation ( 1 pieces )

Specification Parameter Name	Bid Requirement (Allowed Values)
Specification must comply with documents uploaded in buyer added ATC documents	Only the Technical Specifications mentioned in the Buyer-Added ATC Document shall be considered final and will override all other selections during evaluation. If there is any contradiction in technical specification given under GeM Bid & ATC, technical specifications uploaded by the buyer in the buyer Uploaded ATC document, specific ATC Annexure (I) are overriding effect in technical specification given under the GeM Category specification in GeM Bid.

\* Bidders offering must also comply with the additional specification parameters mentioned above.

प्रेषिती/रिपोर्टिंग अधिकारी तथा मात्रा/Consignees/Reporting Officer and Quantity

क्र.सं./S.No.	प्रेषिती/रिपोर्टिंग अधिकारी /Consignee Reporting/Officer	पता/Address	मात्रा /Quantity	डिलीवरी के दिन/Delivery Days
1	Ajitkumar Babasaheb Kale	411037, Sr. No.690 BIBVEWADI, PUNE-411 037	1	15

**Special terms and conditions-Version:2 effective from 11-02-2025 for category ENT (Ear nose throat) Workstation**

1. All Provisions of Drugs and Cosmetics Act, 1940 and Rules (including Medical Device Rule 2017) made there under as amended till date will always be applicable. This will include all notifications issued by Central Drugs Standard Control Organization (CDSCO), Ministry of Health & Family Welfare (MoHFW) and Department of Pharmaceuticals (DOP), Ministry of Chemicals & Fertilizers time to time in this regard.
2. The sellers are registered on GeM based on self declaration of valid Medical Device License, product certification, test reports etc. However, buyers must check and validate the details at their end for all applicable licenses and certifications e.g., validity and authenticity/genuineness of Medical Device license, product certification, manufacturer certification/licenses, test reports etc.
3. In case of authorized resellers/distributors, it will be the legal & regulatory liability of the manufacturer to ensure that their resellers/distributors are operating in compliance with all relevant laws and regulations and are properly licensed to sell the manufacturer's products, including verifying the validity and authenticity of Medical Device license held by them.
4. The price offered by the seller/bidder shall not, in any case exceed the DPCO/NPPA controlled price or price fixed by State Government, if any. The seller must reduce the prices if there is any reduction in DPCO/NPPA ceiling price or price fixed by State Government, if any.
5. Any other Terms and Conditions which is not included or at variance with the conditions specified in STC/GTC, may be added by the buyer through Additional Terms and Conditions (ATC) in the bid to ensure items are procured from authentic/validated source with appropriate and applicable quality. The above terms and conditions are in reverse order of precedence i.e. ATC shall supersede specific STC which shall supersede General Terms and Conditions (GTC), whenever there are any conflicting provisions.
6. **Comprehensive warranty:** Comprehensive warranty shall include preventive maintenance including calibration as per technical/ service /operational manual of the manufacturer, service charges and spares. During the warranty period commencing from date of the successful completion of warranty period, Service personnel shall visit each consignee site as recommended in the manufacturer's technical/ service /operational manual, at least once in six months. warranty shall not be including the consumables. Further there will be 98% uptime warranty during warranty period on 24 (hrs) X 7 (days) X 365 (days) basis, with penalty, to extend warranty period by double the downtime period.
7. **Service centres:** Details of Service outlets in India to render services for equipment to be furnished to buyer/consignees with complete address, telephone numbers, e mails etc at time of making the supplies. It shall be the responsibility of seller to ensure that authorized service centres are available to cater to the areas where supplies are made within reasonable distance from where the service calls can be handled. Details of toll-free numbers for service call and online registration of service requests also to be provided buyer/consignee at the time of supplies.
8. **Source of supply:** It shall be responsibility of seller to provide Documents regarding source of equipments such as copy of Performa invoice or any other documents to establish that the products supplied are manufactured by OEM indicated and sourced from them.
9. **Packing and Marking:** Medical equipments being very delicate and sensitive packing for the goods should be strong and durable enough to withstand transit including transshipment (if any), rough handling, open storage etc. without any damage, deterioration etc. .The size, weights and volumes of the packing cases, remoteness of the final destination of the goods, availability or otherwise of transport and handling facilities at all points during transit up to final destination,. Quality of packing, the manner of marking within & outside the packages and provision of accompanying documentation shall take into consideration the type of medical equipments being supplied. The accessories shall be suitably labelled and packed. Each of the package shall be marked on three sides with indelible paint of proper quality: indicating contract number and date, brief description of goods including quantity, Packing list reference number, country of origin of goods and any other relevant details.
10. **Spare Parts:** Seller shall provide materials, information etc. pertaining to spare parts

manufactured and supplied by the OEM. It shall be ensured that the required spares are available for purchase at least for 10 years from date of supplies. In case due to any reasons the production of the spare parts is discontinued sufficient advance notice should be given to the buyer/consignee before such discontinuation to provide adequate time to purchase the required spare parts etc. Further, OEM and their service centres/dealers shall carry sufficient inventories to assure ex-stock supply of consumables and spares for the equipments so that the same are available. OEM or reseller shall always accord most favoured client status to the buyer/consignee and shall give the most competitive price for spares and consumables of its machines/equipments supplied.

11. **Installation, Training, Manuals:** Seller shall be responsible to carry out Installation & commissioning, Supervision and Demonstration of the goods. They shall provide required jigs and tools for assembly, minor civil works for the completion of the installation and Training of Consignee's representatives for operating and maintaining the equipment and supplying required number of operation & maintenance manual for the goods. In case the category parameters are specifying any requirements regarding the installations, training and manuals the same shall also be applicable.
12. **Electrical safety checking:** Sellers are required to make sure that they furnish the list of equipments for carrying out routine and preventive maintenance to buyer/consignee. They should make sure to periodically check the electrical safety aspects as per BIS Safety Standards or equivalent. In case they do not have required equipment for such testing should ensure that the equipments checked for electrical safety compliance through labs with facilities for such checking during every preventive maintenance call.
13. **Software:** All software updates should be provided free of cost during warranty period.

## क्रेता द्वारा जोड़ी गई बिड की विशेष शर्तें/Buyer Added Bid Specific Terms and Conditions

### 1. Buyer Added Bid Specific ATC

Buyer uploaded ATC document [Click here to view the file.](#)

### 2. Buyer Added Bid Specific ATC

Buyer Added text based ATC clauses

1. If there is any contradiction in **technical specification** given under GeM Bid & ATC, technical specifications uploaded by the buyer in the buyer Uploaded ATC document, specific **ATC Annexure (I)** are overriding effect in technical specification given under the GeM Category specification in GeM Bid.
2. Bidder should submit the **undertaking** on letter head of bidder with sign and stamp. As per Format attached in **Annexure (II)** in buyer uploaded ATC document.
3. Bidder should submit the **lowest rate certificate** mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached in **Annexure (III)** in buyer uploaded ATC document.
4. Bidder should submit **Technical Support & Services Certificate** mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached in **Annexure (IV)** in buyer uploaded ATC document.
5. Bidder should submit **Bidder Financial Standing format** mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached in **Annexure (V)** in buyer uploaded ATC document.
6. Bidder should submit **Bid Security Declaration Certificate** mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached In **Annexure (VI)** in buyer uploaded ATC document.
7. Bidder should submit the **Undertaking of warranty and Comprehensive Maintenance Contract (CMC)** on letter head of bidder with sign and stamp. As per Format attached in **Annexure (VII)** in buyer uploaded ATC document.
8. Bidder should submit the Declaration of Compliance of Rule 144 (xi) of GFR 2017 (**Land Border Undertaking**) on letter head of bidder with sign and stamp. As per Format attached In **Annexure (VIII)** in buyer uploaded ATC document.
9. Before completion of warranty period, **CMC agreement** attached with this bid in buyer uploaded ATC document under **Annexure (IX)** needs to be signed by the seller mandatorily.

10. Bidder should submit the **Quality certificate** mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached in **Annexure (X)** in buyer uploaded ATC document.

11. Bidder should submit the **OEM Authorization Certificate** as mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached in **Annexure (XI)** in buyer uploaded ATC document.

12. Bidder should submit the **Undertaking Regarding Non-Obsolescence of Product** as mentioned in the bid on letter head of bidder with sign and stamp. As per Format attached in **Annexure (XII)** in buyer uploaded ATC document.

13. **PRE CONTRACT INTEGRITY PACT** - (To be printed on letterhead of the bidder, signed on each page and to be submitted as part of Technical Bid) As per format attached in **Annexure XIII** in buyer uploaded ATC document.

14. Bidder should submit **checklist** of document as per Format attached in- **Annexure (XIV)** on letter head of bidder with sign and stamp.

15. The **ENT workstation** required to be installed at remote/ field locations in Hospital, OEM will provide prompt Installation, user training, service anywhere in Hospital as and when required.

16. The Medical Superintendent, ESIC Hospital, Bibvewadi, Pune reserves the right to cancel the bid at any stage without assigning any reason.

17. Common IP Addresses:

Bidders may please note that GeM is capturing and showing the IP addresses used by the Buyer and the Bidder(s) /Seller(s). The received bids having matching/common IP address with either Bidder(s)/Seller(s) or Buyer, shall be outrightly rejected & shall not be considered for further evaluation.

18. The Seller/OEM shall ensure that the machine is rectified and made operational within **three (03) days** of receiving intimation of any malfunction or defect **during warranty period**. Failure to comply will invoke the penalty clause as specified in the Terms and Conditions. In the event that repair or rectification is expected to exceed the stipulated three (03) days, the Seller/OEM shall, at their own **cost and risk**, provide **similar standby equipment** to ensure uninterrupted operations until the original machine is fully functional.

19. **Live Demonstration Clause** for Quoted Model: Bidders must demo the quoted model at ESIC Hospital, Pune within 7 days of email. Demo is mandatory **only for Pre-Eligible bidders as a part of technical bid**. No exemption & Extension, All demo costs borne by bidder.

.

### 3. **Generic**

Experience Criteria: The Bidder or its OEM {themselves or through reseller(s)} should have regularly, manufactured and supplied same or similar Category Products to any Central / State Govt Organization / PSU for 3 years before the bid opening date. Copies of relevant contracts to be submitted along with bid in support of having supplied some quantity during each of the year. In case of bunch bids, the primary product having highest value should meet this criterion.

### 4. **Generic**

Installation, Commissioning, Testing, Configuration, Training (if any - which ever is applicable as per scope of supply) is to be carried out by OEM / OEM Certified resource or OEM authorised Reseller.

### 5. **Generic**

**Manufacturer Authorization:** Wherever Authorised Distributors/service providers are submitting the bid, Authorisation Form /Certificate with OEM/Original Service Provider details such as name, designation, address, e-mail Id and Phone No. required to be furnished along with the bid

### 6. **Generic**

Scope of supply includes Training: Number of employees to be trained

, Place for Training  
ESIC Hospital Bibvewadi, Pune  
and Duration of training  
3  
days.

#### 7. **Certificates**

Bidder's offer is liable to be rejected if they don't upload any of the certificates / documents sought in the Bid document, ATC and Corrigendum if any.

#### 8. **Warranty**

Warranty period of the supplied products shall be 5 years from the date of final acceptance of goods or after completion of installation, commissioning & testing of goods (if included in the scope of supply), at consignee location. OEM Warranty certificates must be submitted by Successful Bidder at the time of delivery of Goods. The seller should guarantee the rectification of goods in case of any break down during the guarantee period. Seller should have well established Installation, Commissioning, Training, Troubleshooting and Maintenance Service group in INDIA for attending the after sales service. Details of Service Centres near consignee destinations are to be uploaded along with the bid.

#### 9. **Warranty**

Successful bidder will have to ensure that adequate number of dedicated technical service personals / engineers are designated / deployed for attending to the Service Request in a time bound manner and for ensuring Timely Servicing / rectification of defects during warranty period, as per Service level agreement indicated in the relevant clause of the bid.

#### 10. **Warranty**

Timely Servicing / rectification of defects during warranty period: After having been notified of the defects / service requirement during warranty period, Seller has to complete the required Service / Rectification within 3 days time limit. If the Seller fails to complete service / rectification with defined time limit, a penalty of 0.5% of Unit Price of the product shall be charged as penalty for each week of delay from the seller. Seller can deposit the penalty with the Buyer directly else the Buyer shall have a right to recover all such penalty amount from the Performance Security (PBG). Cumulative Penalty cannot exceed more than 10% of the total contract value after which the Buyer shall have the right to get the service / rectification done from alternate sources at the risk and cost of the Seller besides forfeiture of PBG. Seller shall be liable to re-imburse the cost of such service / rectification to the Buyer.

#### 11. **Turnover**

OEM Turn Over Criteria: The minimum average annual financial turnover of the OEM of the offered product during the last three years, ending on 31st March of the previous financial year, should be as indicated in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the OEM is less than 3 year old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria. In case of bunch bids, the OEM of CATEGORY RELATED TO primary product having highest bid value should meet this criterion.

#### 12. **Service & Support**

Availability of Service Centres: Bidder/OEM must have a Functional Service Centre in the State of each Consignee's Location in case of carry-in warranty. (Not applicable in case of goods having on-site warranty). If service center is not already there at the time of bidding, successful bidder / OEM shall have to establish one within 30 days of award of contract. Payment shall be released only after submission of documentary evidence of having Functional Service Centre.

#### 13. **Service & Support**

Escalation Matrix For Service Support : Bidder/OEM must provide Escalation Matrix of Telephone Numbers for Service Support.

#### 14. Forms of EMD and PBG

Bidders can also submit the EMD with Account Payee Demand Draft in favour of

ESI Fund Account No. 1  
payable at  
Pune

. Bidder has to upload scanned copy / proof of the DD along with bid and has to ensure delivery of hardcopy to the Buyer within 5 days of Bid End date / Bid Opening date.

#### 15. Forms of EMD and PBG

Successful Bidder can submit the Performance Security in the form of Fixed Deposit Receipt also (besides PBG which is allowed as per GeM GTC). FDR should be made out or pledged in the name of

ESI Fund Account No. 1  
A/C (Name of the Seller). The bank should certify on it that the deposit can be withdrawn only on the demand or with the sanction of the pledgee. For release of Security Deposit, the FDR will be released in favour of bidder by the Buyer after making endorsement on the back of the FDR duly signed and stamped along with covering letter. Successful Bidder has to upload scanned copy of the FDR document in place of PBG and has to ensure delivery of hard copy of Original FDR to the Buyer within 15 days of award of contract.

#### 16. Forms of EMD and PBG

Successful Bidder can submit the Performance Security in the form of Account Payee Demand Draft also (besides PBG which is allowed as per GeM GTC). DD should be made in favour of

ESI Fund Account No. 1  
payable at  
Pune

. After award of contract, Successful Bidder can upload scanned copy of the DD in place of PBG and has to ensure delivery of hard copy to the original DD to the Buyer within 15 days of award of contract.

### अस्वीकरण/Disclaimer

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. If any clause(s) is / are incorporated by the Buyer regarding following, the bid and resultant contracts shall be treated as null and void and such bids may be cancelled by GeM at any stage of bidding process without any notice:-

1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to exemption provided to such sellers under GeM GTC.
3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
4. Creating BoQ bid for single item.
5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
7. Floating / creation of work contracts as Custom Bids in Services.
8. Seeking sample with bid or approval of samples during bid evaluation process. (However, in bids for [attached categories](#), trials are allowed as per approved procurement policy of the buyer nodal Ministries)
9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
10. Seeking experience from specific organization / department / institute only or from foreign / export

experience.

11. Creating bid for items from irrelevant categories.
12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
13. Reference of conditions published on any external site or reference to external documents/clauses.
14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.
15. Buyer added ATC Clauses which are in contravention of clauses defined by buyer in system generated bid template as indicated above in the Bid Details section, EMD Detail, ePBG Detail and MII and MSE Purchase Preference sections of the bid, unless otherwise allowed by GeM GTC.
16. In a category based bid, adding additional items, through buyer added additional scope of work/ additional terms and conditions/or any other document. If buyer needs more items along with the main item, the same must be added through bunching category based items or by bunching custom catalogs or bunching a BoQ with the main category based item, the same must not be done through ATC or Scope of Work.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

## **Additional Clause For Comprehensive Maintenance Charges**

- 1.CMC shall include preventive maintenance including calibration as per technical/ service /operational manual of the manufacturer, service charges and spares, after satisfactory completion of Warranty. During the CMC period commencing from date of the successful completion of warranty period, Service personnel shall visit each consignee site as recommended in the manufacturer's technical/ service /operational manual, at least once in six months or as per user requirement. Cost of consumables shall not be included in CMC.Further there will be 98% uptime warranty during CMC period on 24 (hrs) X 7 (days) X 365 (days) basis, with penalty, to extend CMC period by double the downtime period.
- 2.CMC charges to be indicated as percentage of cost of equipment quoted for each year after the warranty period.
- 3.GST shall be included in the CMC Charges quoted.
- 4.Cost of CMC will be added for Ranking/Evaluation purpose with depreciation formula.A 10% discounting rate per year shall be applied on CMC Charges for price evaluation on Net Present Value.
- 5.The payment of CMC will be made on quarterly basis after satisfactory completion of said period, duly certified by end user.
- 6.While creating a bid or RA, buyers shall indicate whether CMC is required against Yes/No" options. If CMC Charges are included, an option for number of years for CMC required after the warranty period shall be available.Under this option up to 10 years can be chosen for CMC charges beyond warranty period.
- 7.In case the bid has a provision for CMC, the warranty of the product will also be deemed to have been converted into Comprehensive warranty including preventive maintenance and calibration as per technical/ service /operational manual of the manufacturer, service charges and spares, during the Warranty Period also. Sellers are therefore advised to include the cost of Comprehensive Warranty including spares (excluding consumables) also in product Cost.
- 8.The CMC functionality shall be available in bid only and no direct RA shall be applicable.In case of bid to R/A decrement rules shall be applicable on total price inclusive of CMC charges. Bunching of products shall not be available while creating bids with CMC charges.

8.1.Buyer shall indicate number of years of warranty by selecting different options available in the field depending on warranty parameter applicable in category parameters for the equipment. No. of years of warranty indicated here shall supersede the warranty period indicated elsewhere in bid or product specifications. The Seller while participating in Bid/RA will get fields to indicate CMC charges as percentage depending on number of years of CMC selected by Buyer. The following shall be applicable, if 5 year CMC selected:

- CMC charges for 1st year after warranty period- Percentage to be indicated- A1
- CMC charges for 2nd year after warranty period- Percentage to be indicated- A2
- CMC charges for 3rd year after warranty period - Percentage to be indicated- A3
- CMC charges for 4th year after warranty period - Percentage to be indicated- A4
- CMC charges for 5th year after warranty period - Percentage to be indicated- A5

Similarly, A6 to A10 are to be indicated for 6th to 10th year of CMC if applicable.

8.2. The calculation of CMC Charges shall take into account the number of years of warranty and duration of CMC as specified while creating bid.

8.3. In the price evaluation, the system shall provide function to calculate the cost of each equipment by formula indicated below including CMC and then show the inter-se-ranking of the bidders. The following are the variables

(i) Number of years for which CMC required.

(ii) Number of years of product warranty

The formula for calculating total cost including CMC charges shall be as under:

Total Cost for evaluation =

$C + C \times \{ (A1/100)/(1.10^n) + (A2/100)/(1.10^{n+1}) + (A3/100)/(1.10^{n+2}) + (A4/100)/(1.10^{n+3}) + (A5/100)/(1.10^{n+4}) \}$  and so on

C – Cost for equipment quoted and n shall be number of years of product warranty specified.

If 2 year warranty specified, n shall be 2 and if 5 year warranty specified, n shall be 5. A1, A2, A3, A4 & A5 shall depend on how many years CMC selected. For 3 year CMC, only A1, A2 and A3 factors are to be taken into account and A4 and A5 will not be applicable.

8.4. CMC charges offered for each subsequent year should be same or higher than preceding year.

8.5. The CMC charges shall be offered within range of 3 to 10% of cost of equipment.

9. Since CMC charges are to be paid only later for each year during CMC period, applicable performance guarantee amount after placement of contract shall be based on the cost of equipment excluding the cost of CMC Charges.

10. Performance bank guarantee applicable for CMC is to be submitted at start of the CMC and shall be applicable between 2.5% to 10% as specified in bid on total CMC Charges. The PBG submitted after award of contract shall be released only after new PBG for the CMC period is submitted and accepted by buyer/consignee after due verification. Bank guarantee for CMC is to remain valid till completion of CMC period plus one year. The bank guarantee for CMC shall be submitted to buyer directly. In case, seller fails to submit the PBG or does not provide services for the CMC contract after expiry of warranty period then PBG of equipment shall be forfeited.

11. In case of splitting of order quantity, equipment cost and CMC charges offered by L1 bidder shall be matched by higher quoting eligible bidders on one-to-one basis. The equipment cost and CMC charges (year to year) shall be matched individually.

12. The CMC Contract shall be an offline contract to be handled by buyer. The payment of CMC will be made on quarterly basis after satisfactory completion of said period, duly certified by end user and scope of CMC will be as per para 1 above.

13. CMC Charges are inclusive of all the charges for Transportation, Lodging, Boarding, all insurances including third party insurance and all other incidental charges. The same shall include GST. The prices also include cost of spares and damaged parts. Purchaser does not have any liability, whatsoever, over and above the cost of CMC. It also includes for arranging hand tools & tackles, special tools etc. required to carry out the work.

**All GeM Sellers / Service Providers are mandated to ensure compliance with all the applicable laws / acts / rules including but not limited to all Labour Laws such as The Minimum Wages Act, 1948, The Payment of Wages Act, 1936, The Payment of Bonus Act, 1965, The Equal Remuneration Act, 1976, The Payment of Gratuity Act, 1972 etc. Any non-compliance will be treated as breach of contract and Buyer may take suitable actions as per GeM Contract.**

यह बिड सामान्य शर्तों के अंतर्गत भी शासित है / This Bid is also governed by the General Terms and Conditions

जेम की सामान्य शर्तों के खंड 26 के संदर्भ में भारत के साथ भूमि सीमा साझा करने वाले देश के बिडर से खरीद पर प्रतिबंध के संबंध में भारत के साथ भूमि सीमा साझा करने वाले देश का कोई भी बिडर इस निविदा में बिड देने के लिए तभी पात्र होगा जब वह बिड देने वाला सक्षम प्राधिकारी के पास पंजीकृत हो। बिड में भाग लेते समय बिडर को इसका अनुपालन करना होगा और कोई भी गलत घोषणा किए जाने व इसका अनुपालन न करने पर अनुबंध को तत्काल समाप्त करने और कानून के अनुसार आगे की कानूनी कार्यवाई का आधार होगा। In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---धन्यवाद/Thank You---